# EXHIBITOR SERVICE MANUAL



### The Fly Fishing Show

Royal Plaza Trade Center

Marlborough, MA January 17-19, 2025



capitalconventions.com | Fax: 508-481-1150

877-335-3700



Royal Plaza Trade Center Marlborough, MA **January 17-19, 2025** 

### Dear Exhibitor:

Capital Convention Contractors is pleased to have been selected as the Official Service Contractor for the upcoming **The Fly Fishing Show**. In our commitment to a productive and smooth-running event, we have prepared the Exhibitor Service Manual with all the products and services necessary to plan a successful event.

Please carefully review all the information within this Exhibitor Manual and take advantage of advance order pricing by submitting your orders by the posted deadlines. In addition to Capital services, we have included all other ancillary service order forms that pertain to this event. Note that some of these forms are to be returned to the specific contractors and/or facilities who have jurisdiction over these services. Capital forms can be returned to our office by using the contact information listed at the bottom of each Capital order form.

For your convenience, please refer to the Event Quick Facts page for important event-specific information. If you have any additional questions about Capital's services or equipment, please do not hesitate to contact us at 877-335-3700 or help@capitalconventions.com.

A Capital Exhibitor Service Desk will be available on—site at the show and staffed during all move—in and move-out hours to answer any question or assist with any last—minute requirements.

Capital understands that your participation in this event is an important part of your company's marketing strategy, and we will work with you to make the event a complete success for you and your company!

Sincerely,





877-335-3700

### **The Fly Fishing Show**

Royal Plaza Trade Center Marlborough, MA **January 17-19, 2025** 

### **EVENT QUICK FACTS**

### **BOOTH INFORMATION**

Your allotted space is 10' wide x 10' deep.

Each space includes: 8' high back drape

3' high side drape Exhibitor ID sign

Show colors are: Blue & White

### EXHIBIT HALL CARPET

Exhibit Hall is Not Carpeted.

### MATERIAL HANDLING

### **ADVANCE SHIPMENTS**

Please use enclosed freight labels Receiving hours: M-F 9:00 am to 4:00 pm

Must arrive by: January 9, 2025

To: Exhibitor Name & Booth # (if available)

For: The Fly Fishing Show

c/o Capital Convention Contractors

153 Northboro Road - Suite 6 Southborough, MA 01772

### **DIRECT SHIPMENTS**

Please use enclosed freight labels

Received only during exhibitor move-in hours

**Only on: January 16, 2025** 

To: Exhibitor Name & Booth # (if available)

For: The Fly Fishing Show

c/o Capital Convention Contractors

Royal Plaza Trade Center 181 Boston Post Road West Marlborough, MA 01752

### ADVANCE ORDER DISCOUNT DATE

Capital Equipment and Service Orders received with full payment by **January 2**, **2025** enjoy the discounted Advance Price as shown in this Manual. Standard pricing will prevail for all orders received after this date.

For non-Capital services, please refer to the specific contractors' order forms enclosed within this manual for pricing policies.

### SHOW SCHEDULE

Exhibitor Set-up: Thursday January 16 10:00 a.m. – 9:00 p.m.

Friday January 17 8:00 a.m. – 10:00 a.m.

Exhibit Hours: Friday January 17 10:00 a.m. – 6:00 p.m.

Saturday January 18 9:00 a.m. – 5:30 p.m. Sunday January 19 9:00 a.m. – 4:30 p.m.

Exhibitor Dismantle: Sunday January 19 4:30 p.m. – 10:00 p.m.

Drivers for all carriers must be checked in at the Capital Exhibitor Service Desk for pickup of freight by: January 19, 2025 6:00 PM.



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### EASY & SECURE ONLINE ORDERING

Hassled by printing forms and faxing, or scanning and emailing them? If so, take advantage of *Online Ordering*!

If you prefer to order your *Capital Conventions* products and services online, we have a fully secure and easy to use Online Ordering system specifically tailored to this event.

Your secure login credentials will be emailed to you, with all the information you need to get started. Even better, you can use your same login information for multiple shows with *Capital Convention Contractors;* no more keeping track of multiple logins for multiple events.

All the *Capital* products and services that you find on the following Exhibitor Service Manual forms are available at our secure storefront.

### Click Here to Access Online Ordering

If you haven't yet received your credentials, email us at help@capitalconventions.com

Of course, you can still fax or email your orders to us if you prefer:

- Fax orders to 508.481.1150
- Email orders to <a href="mailto:help@capitalconventions.com">help@capitalconventions.com</a>





877-335-3700

### The Fly Fishing Show

Royal Plaza Trade Center Marlborough, MA **January 17-19, 2025** 

### CREDIT CARD AUTHORIZATION FORM

American Ermaga

TITC A

	WE ACCEPT:	American Express	VISA	MasterCaru	Discover	
Exhibit	tor			Booth	ı#	_
		CREDIT CARD BI	LLING INI	FORMATION		
Credit	Card Billing Addre	ess				
City _			State	Zip C	ode	_
Contac	ct Person		Email			_
Phone	( )		Fax (	)		
Credit	Card Number			Expiration	on CVV*	:
				/		
L			1 1		*(3 digit MC/Visa 4 digit	Amex)
Card H	Holder Name (please print	()		Signature		
in the exhil	bitor manual and agrees to pay	harge credit card described herein all charges as described in the Car athorizing payment for modified ar	dholder Agreemen	t. All estimated charges m	ust be paid in ADVANCE, and a v	

IMPORTANT: PLEASE PROVIDE YOUR BOOTH REPRESENTATIVE WITH A COPY OF THIS CREDIT CARD AUTHORIZATION FORM TO AVOID ANY MISUNDERSTANDING.

### CREDIT CARD PAYMENT POLICY

### NO SERVICES WILL BE RENDERED UNTIL THIS DOCUMENT IS COMPLETED, SIGNED AND RETURNED TO CAPITAL

**ADVANCE FLOOR ORDERS:** All orders require advance payment for initial estimate of charges for services AND a VALID CREDIT CARD with proper authorization be provided to Capital. You may prepay with a company check, but a credit card is required by Capital to ensure any unexpected charges, such as additional freight, clean-up cost, etc. that are paid at the time the show closes.

**THIRD PARTY ORDERS:** If you choose to contract work to a Display or Exhibit House/company and/or require services from Capital, the payment information presented above shall apply. Capital must be notified, in writing, from exhibiting company or any other Display or Exhibit Company involved in the set-up or dismantle of exhibits.

**DRAYAGE TO WAREHOUSE OR SHOW SITE AND/OR LABOR:** Capital's Payment Policy must be adhered to by exhibitor prior to any freight being shipped to Capital. All charges for freight, assembling, disassembling, shipping, handling and any other must be prepaid. If adjustments or additional charges are required at Show Close, they will be charged to the enclosed Credit Card provided, unless Exhibitor disputes charges in writing. Capital is **not responsible** for any damage or loss of your freight; please secure round trip insurance from your company insurance carrier.

ALL CHARGES: All charges/costs requested by Exhibitor MUST be PAID IN FULL before services are rendered, and any adjustment and/or additional charges must be paid by Show Close. Such costs will be charged to Exhibitor's credit card provided unless prior arrangements have been made. All Checks must be drawn on a US bank, and there will be a minimum charge for each NSF check written to Capital. Declined credit cards are subject to a \$35.00 service fee.

**ADJUSTMENTS:** Exhibitors are responsible for ensuring services rendered as ordered prior to Show Opening. All requests for adjustments must be made on site prior to the Show Closing. Capital will not be responsible for adjustments after the Show Closes unless prior arrangements have been made in writing to Capital.

**SALES TAX:** Applicable city, county and state taxes will apply. If any Exhibitor is exempt from paying sales tax, it is the Exhibitor's responsibility to provide Capital with its tax exempt certificate prior to the Show Opening.

**COLLECTION POLICY:** In the event this contract is turned over to an attorney for collection or dispute, Capital will be entitled to reasonable attorney fees.



877-335-3700

### The Fly Fishing Show

Royal Plaza Trade Center Marlborough, MA **January 17-19, 2025** 

### THIRD PARTY PAYMENT POLICY

Capital Convention Contractors will invoice third parties for payment of services rendered to exhibitors provided the following conditions are met:

- 1. The payment record of the third party is acceptable to *Capital*.
- 2. This completed form is signed by both parties and returned to *Capital* at least 14 days prior to move-in.
- 3. A completed Credit Card Authorization Form MUST accompany this form from each party.
- 4. Capital's prepayment policy is adhered to; i.e. orders must be received with payment by the deadline dates.
- 5. If there is any doubt which party is to be invoiced for a service, the exhibiting firm accepts responsibility for payment upon presentation of invoice at show site.
- 6. The exhibiting firm is ultimately responsible for payment of all charges by show conclusion.
- 7. Both parties have read and understand the Liability and Insurance Bulletin included in this packet and as stated on the enclosed sheets.

Please indicate which of the following items/	services are to be i	nvoiced to the third party:
All Capital Services		Freight Handling
Furniture/Carpet/Accessories		Booth Cleaning
Labor		Other (specify)
the event the named third party does not make paym presented to the exhibiting firm for payment before to		of invoice at show site, such charges will be
Company Name		<del></del>
AddressCity/State/Zip Code		
Phone ( )		
Phone ( )  Authorized Signature	Printed	Name
Authorized Signature		Name
Authorized Signature	ay House 3 <sup>rd</sup> Party	
Authorized Signature	ay House 3 <sup>rd</sup> Party	
Authorized Signature  Displa  Display House 3 <sup>rd</sup> party	ay House 3 <sup>rd</sup> Party	
Authorized Signature  Displate  Display House 3 <sup>rd</sup> party  Address	ay House 3 <sup>rd</sup> Party	



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### **ORDER SUMMARY**

**Payment Policy:** All orders faxed or mailed to Capital must be accompanied by a Credit Card Authorization Form. Payment in full is due at show site. Absolutely no show site orders will be executed prior to full payment of all customer bills.

### **Calculate your order total:**

Service	<b>Amount Due</b>
Exhibitor Booth Labor*	\$
Material Handling*	\$
Furnishings & Accessories	\$
Custom Exhibit Rental	\$
Special Signs & Banners	\$
Standard & Deluxe Carpet	\$
Miscellaneous	\$
MA Tax 6.25%	\$
TOTAL ESTIMATED CHAR *indicates nontaxable services	GES \$

PLEASE BE AWARE OF OUR PAYMENT AND PRICING POLICIES

ALL CHARGES MUST BE PAID PRIOR TO THE CLOSE OF THE SHOW

ORDERS RECEIVED WITHOUT FULL PAYMENT OR CREDIT CARD INFORMATION WILL NOT BE PROCESSED

MAKE CHECKS PAYABLE TO: CAPITAL CONVENTION CONTRACTORS

Checks must include exhibiting firm name and booth number

PLEASE COMPLETE THE FOLLOWING INFOR! Insurance Bulletin included in this packet and as stated on			l understand the Liability and
Company Name	Contact Person		Booth #
Address	City/State		Zip Code
Phone ( ) Fax ( )		Email address	
Authorized Signature			



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### LIABILITY AND INSURANCE BULLETIN

Capital Convention Contractor's liability shall be limited to the physical loss or damage to the specific article, which is lost or damaged as described below:

- 1. Capital Convention Contractors shall not be responsible for damage to uncrated materials; materials improperly packed or concealed damage.
- 2. Capital Convention Contractors shall not be responsible for loss, theft, or disappearance of exhibitor's materials after same have been delivered to exhibitor's booth.
- 3. Capital and its subcontractors shall not be responsible for loss, theft, and disappearance of exhibitor's materials before it is picked up from exhibitor's booth for reloading after the close of the show. Outbound Bills of Lading are available at the Capital Exhibitor Service Desk. Outbound Bills of Lading will be checked at the time of actual pickup of freight from the booth. Piece counts will be adjusted and corrections will be made to the Bill of Lading where discrepancies may occur.
- 4. Capital and its subcontractors will not be responsible for ordinary wear and tear in handling of equipment. Neither will they be responsible for loss, damage or delay of shipments due to fire, theft, water, vandalism, acts of God, strikes, lockouts, work stoppages of any kind or any other circumstances beyond their control.
- 5. Capital and its subcontractors' liability shall be limited to physical loss or damage to the specific article which is lost or damaged, and in any event Capital's maximum liability shall be limited to \$.30 per pound per article with a maximum liability of \$50.00 per item or \$1,000.00 per shipment, whichever is less.
- 6. If Capital is found negligent for the damage of materials, the exhibitor's sole remedy will be to have Capital repair or replace the defective materials with that of like kind and quality. In no event shall Capital be liable for incidental or consequential damages, which may result or arise out of the damaged materials. This shall include those losses or damages, which may arise out of the inability of an exhibitor to show their product.
- 7. The consignment for delivery of a shipment to Capital by an exhibitor, or by any shipper on behalf of the exhibitor, shall be construed as an acceptance by such exhibitor (and/or other shipper) of the terms and conditions set forth in this notice. It is understood that Capital and its subcontractors are not insurers. Insurance, if any, shall be based on the value of the material handling services and the scope of liability is unrelated to the value of the exhibitor's property being handled. It is suggested that exhibitors insure all shipments from the time they leave your company until they are returned from the show. If a shipment must be re-routed due to incorrect or unclear shipping instructions on the Outbound Bill of Lading, Capital assumes no liability as a result of such rerouting or handling.
- 8. Capital and its subcontractors shall not be liable to any extent whatsoever for any actual, potential or assumed loss of profits or revenues or for any collateral costs, which may result from any loss or damage to an exhibitor's materials, which may make it impossible or impractical to, exhibit same.
- 9. Loss or damage must be submitted to Capital prior to the close of the show on which the loss or damage occurred or shall be considered waived. No suit or action shall be brought against Capital or its subcontractors more than one (1) year after the accrual of the cause of action therefore.
- 10. Shipment received without receipts, freight bills or specified unit counts on receipts or freight bills such as UPS or van lines will be delivered to the exhibitor's booth without guarantee of piece count or condition. No liability will be assumed by Capital for such shipments.
- 11. Empty container labels are available at the service desk. Affixing the labels is the sole responsibility of the exhibitor or his/her representative. All previous labels should be removed or completely covered. Capital assumes no responsibility for errors to the aforementioned procedure, removal of containers with old empty labels and without Capital's labels, improper information on empty labels, or valuables stored in containers with empty labels.
- 12. Freight handling charges are the responsibility of the exhibitor to whom the shipments have been consigned. Also, charges for loading out freight shipments are the responsibility of the exhibitor from whose shipments are made. Exhibitors may not assign this responsibility to suppliers or customers.
  - The exhibitor agrees, in the event of a dispute with Capital relative to any loss or damage to any of their materials or equipment that they will not withhold payment of any amount due to Capital for drayage or any other service provided by Capital as an offset against the amount of the alleged loss or damage. Instead, they shall agree to pay Capital at the close of the show for all such charges, and they further agree that any claim they may have against Capital shall be pursued independently by them as a completely separate transaction to be resolved on its own merits.
- 13. Where an exhibitor indicates choice of carrier for pickup, it is the exhibitor's responsibility to arrange with such carrier for said pickup service. If the carrier does not pick up within the time limited for the removal of exhibitor's materials at the Exhibit Hall, we reserve the right to forward such materials by the shipping method of our choice or to remove said materials to our warehouse for disposition, at an additional charge to the exhibitor in accordance with prevailing rates for the service performed.
- 14. Materials left behind without orders placed at the Service Desk may be classified as abandoned. The Service Contractor shall not be responsible for same. We are not responsible for any delay of rush shipments. We will expedite such rush shipments to the best of our ability, but will not assume any financial responsibility for shipments, which do not arrive at their destination at a dated time.



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# ROYAL PLAZA TRADE CENTER LABOR GUIDELINES & NON-OFFICIAL CONTRACTOR RULES FOR EXHIBITOR PARTICIPATION

To assist you in planning for your participation in this upcoming exposition, we are certain you will appreciate knowing in advance that Capital labor is required for certain aspects of your exhibit handling. To help you understand, we ask that you read the following:

### MATERIAL HANDLING

The Royal Plaza requires that the official material handling contractor, Capital, off-load all equipment and display materials for ALL common carrier and van line trucks. The use of fork trucks, pallet jacks and lift gates are permitted only by personnel of Capital Convention Contractors.

Exhibitors are allowed to perform their own material handling, provided they meet all of the following criteria:

- Personnel performing the work must be **bonafide**, **full-time employees** of the exhibiting company.
- Exhibitors may load/unload uncrated materials from a mini-van, car, station wagon, pick-up truck or box truck owned by the exhibiting company.
- Exhibitors may use only hand-operated equipment, which they have provided; two-wheeled hand trucks and four-wheeled flat carts are permitted.

### EXHIBIT INSTALLATION AND DISMANTLING

Full time employees of the exhibiting companies may set their own exhibits without assistance from Capital. Any labor services that may be required beyond what your regular full time employees can provide must be rendered by Capital. Labor can be ordered in advance by returning the Labor Order Form, or at show site, at the service desk. Proof of full time employment status may be requested by Capital.

### NON-OFFICIAL CONTRACTOR RULES

Non-Official Installation and Dismantling Contractors may use labor supplied by Capital Convention Contractors or provide their own. Supervision by Non-Official is allowed.

The following is required:

- Non-Officials must furnish Show Management the names and addresses and telephone numbers of key executives for emergency contact.
- All personnel must be properly identified with a badge at show site.

This statement and insurance rider is not required by the exhibitors who plan to set-up and dismantle their own booths or equipment with their own employees.

All Non-Officials Installation and Dismantle Contractor (supervisors) will be allowed on the exhibit floor **only** during official installation and dismantle hours, and must be identified with a temporary work pass, either supplied by Show Management or the Official Service Contractor.

### **TIPPING**

CAPITAL CONVENTION CONTRACTORS requests that exhibitors do not tip our employees. They are paid at an excellent wage scale denoting a professional status, and we feel that tipping is not necessary. This applies to all employees. Any request for such should be brought to the attention of a Capital representative at the service desk or correspondence may be directed to the attention of the General Manager at the Capital office.

### **SAFETY**

Standing on chairs, tables, or other rental furniture is prohibited. This furniture is not engineered to support standing weight. CAPITAL CONVENTION CONTRACTORS cannot be responsible for injuries or falls caused by the improper use of this furniture. If assistance is required in assembling your booth, please order labor on the Labor Order Form and the necessary ladders and tools will be provided.



Royal Plaza Trade Center Marlborough, MA January 17-19, 2025

### US FIRE DEPARTMENT REGULATIONS

### For Exhibits, Exhibitions and Trade Shows – Public & Private

**Booth Construction** – Booths, platforms and space dividers shall be of materials that are flame-retardant or rendered so, satisfactory to the Fire Department representatives. Coverings for counters or tables used within or as part of the booth shall be flame-retardant. All electrical wiring and apparatuses will be of a wire UL type approved.

**Fire Department** – A permit shall be required for the following:

- 1. Display or operate any heater, barbecue, heat-producing or open flame device, candles, lamps lanterns, torches, etc.
- 2. Display or operate any electrical, mechanical, or chemical device, which may be deemed hazardous by the fire department.
- 3. Use or storage of inflammable liquids and dangerous chemicals.
- 4. Display any internal combustion engine (special requirements available upon request).
- 5. Use of compressed gases. (Permit available for 32CF bottles ½ or less full).

**Obstructions** – Aisle and exits, as designated on approved show plans, shall be kept clean, clear and free of obstacles. Booth construction shall be substantial and fixed in position in specified areas for the duration of the show. Easels, signs, etc., shall not be placed beyond the booth area into aisles. Firefighting equipment shall be provided and maintained in accessible, easily seen locations and may be required to be posted with designating signs.

**Fire-Retardant Treatment** – All decorations, drapes, signs, banners, acoustical materials, cotton, paper, hay straw, moss, split bamboo, plastic cloth, and similar materials shall be flame-retardant to the satisfaction of the Fire Department. Booth identification banners and signs shall be flame-retardant unless smaller than 1232 square inches (28" x 44") if separated from other combustibles by a minimum of 12" horizontally and 24" vertically. Oil cloth, tar paper, nylon and certain other plastic materials cannot be made flame-retardant, and their use is prohibited.

Combustibles – Literature on display shall be limited to reasonable quantities (one-day supply). Reserve supplies shall be kept in closed containers and stored in a neat and compact manner in a location approved by the Fire Department. All exhibit and display empty cartons must be stored in an approved drayage area. If the show is under a 24-hour approved manned security program, automobiles are allowed to retain 1 gallon or less of fuel, gas caps must be taped. Batteries are to be disconnected and taped.

### STORAGE BEHIND BOOTH BACKWALL IS STRICTLY PROHIBITED.



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### SPECIAL BOOTH PACKAGE ORDER FORM

Advance Order Price Deadline: January 2, 2025

# These packages are only available in advance. Orders received after Discount Deadline will be charged an additional 30% No onsite orders will be accepted, no substitutions.

Capital will install a special booth package in your booth to ensure your exhibit experience will be worry free. Your booth package will be waiting for you when you arrive and then at the end of the show you will be able to just walk away.

Package pricing reflects a 25% discount from individually ordered items.

### There are two options, shown below:

### Package A - \$295.00 One (1) 9' x 10' Booth Carpet One (1) 6' x 30" tall Draped Table

Two (2) Folding Chairs One (1) Wastebasket

Package	В	- \$15	<b>57.00</b>
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One (1) 6' x 30" tall Draped Table Two (2) Folding Chairs One (1) Wastebasket

SUB TOTAL	\$ _
MA TAX 6.25 %	\$ _
GRAND TOTAL	\$ _

CIRCLE CARPET COLOR CHOICE: BLUE GREY BURGUNDY RED FOREST GREEN BLACK
BLUEJAY TUXEDO If no color is chosen, GREY will be provided.

CIRCLE TABLE DRAPE COLOR CHOICE: ROYAL BLUE SILVER BURGUNDY HUNTER GREEN

If no color is chosen, SHOW COLOR will be provided. WHITE RED BLACK

### ADVANCE DISCOUNT ORDER PAYMENT MUST BE RECEIVED 14 DAYS PRIOR TO MOVE-IN.

- No credit will be issued on equipment ordered and placed in your booth, either unused or after the close of the show. There is a 50% cancellation charge for orders cancelled at show-site.
- Orders cancelled after installation will be charged 100% of original price.
- All materials are on a rental basis and remain the property of Capital.
- The undersigned is responsible for all items ordered and for its condition at close of show.

PLEASE COMPLETE THE FOLLOWING Insurance Bulletin included in this packet and as	INFORMATION ON EACH ORDER SHE stated on the enclosed sheets.	ET. I have read and understand the Liability and
Company Name	Contact Person	Booth #
Address	City/State/Zip	_Signature:
Phone ( )	Fax ( )	



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### TABLE/DRAPE ORDER FORM

Advance Order Price Deadline: January 2, 2025

	QTY	DESCRIPTION	<b>Advance Price</b>	Floor Price	Amount
TABLES-DRAPED		4' X 2' – 30" HIGH	\$124.30	\$154.95	
		6' X 2' – 30" HIGH	\$146.65	\$183.05	
		8' X 2' – 30" HIGH	\$158.10	\$197.10	
COUNTER HEIGHT TABLES-DRAPED		4' X 2' – 40" HIGH	\$146.65	\$183.05	
		6' X 2' – 40" HIGH	\$169.50	\$211.10	
		8' X 2' – 40" HIGH	\$192.40	\$240.25	
TABLES-UNDRAPED		4' X 2' – 30" HIGH	\$68.65	\$85.80	
		6' X 2' – 30" HIGH	\$85.30	\$107.10	
		8' X 2' – 30" HIGH	\$96.70	\$120.10	
COUNTER HEIGHT TABLES-UNDRAPED		4' X 2' – 40" HIGH	\$78.50	\$96.70	
		6' X 2' – 40" HIGH	\$89.95	\$112.85	
		8' X 2' – 40" HIGH	\$101.40	\$126.35	
TABLES-COCKTAIL FINISHED TOP		30" ROUND – 30" HIGH	\$112.85	\$140.90	
		30" ROUND – 40" HIGH	\$124.30	\$155.50	
SPANDEX COVER FOR COCKTAIL TABLE – Black, White, or Blue Only		30" ROUND – 30" or 40"	\$74.00	\$93.00	
TABLE RISERS		4' X 10" HIGH	\$79.55	\$99.85	
		6' X 10" HIGH	\$91.00	\$113.90	
TABLES-4 <sup>TH</sup> SIDE DRAPE		6' OR 8' TABLE	\$73.85	\$92.05	
		6' OR 8' COUNTER	\$73.85	\$92.05	
CUSTOM BOOTH DRAPE		8' HIGH PER LINEAR FT	\$12.50	\$16.65	
6ft, 8ft & 10ft increments		3' HIGH PER LINEAR FT	\$8.85	\$10.90	

\*\*IF YOU DO NOT INDICATE COLOR CHOICE -SHOW COLOR WILL BE PROVIDED\*\*

CIRCLE COLOR CHOICE:	ROYAL BLUE	SILVER	BURGUNDY	HUNTER GREEN
	WHITE	RED	BLACK	

### ADVANCE DISCOUNT ORDER PAYMENT MUST BE RECEIVED 14 DAYS PRIOR TO MOVE-IN.

- No credit will be issued on equipment ordered and placed in your booth, either unused or after the close of the show. There is a 50% cancellation charge for orders cancelled at show-site.
- All materials are on a rental basis and remain the property of Capital.
- The undersigned is responsible for all items ordered and for its condition at close of show.

SUB TOTAL	\$ •
MA TAX 6.25 %	\$ •
GRAND TOTAL	\$ •

Don't see what you need? Call Exhibitor Services for additional options. 877-335-3700

PLEASE COMPLETE THE FOLLO Insurance Bulletin included in this packet			e read and understand the Liability and
Company Name	Contact Person —		Booth #
Address	City/State/Zip		Signature———
Phone ( ) F	ax ( )	Email address	



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### **BOOTH FURNISHINGS ORDER FORM**

Advance Order Price Deadline: January 2, 2025

	QTY	DESCRIPTION	Advance Price	Floor Price	Amount
CHAIRS		UPHOLSTERED BAR STOOL	\$99.30	\$124.30	
		PADDED ARM CHAIR	\$78.50	\$99.30	
		PADDED SIDE CHAIR	\$61.90	\$77.50	
		FOLDING CHAIR	\$20.80	\$26.50	
ACCESSORIES		6' DISPLAY CASE W/SHELVES	\$425.90	\$533.00	
		STANDARD COUNTER 41.5"W X 21.75"D X 42"H	\$227.25	\$286.00	
		4' X 8' DISPLAY BOARD	\$176.30	\$220.50	
		LITERATURE RACK	\$96.70	\$120.65	
		CHROME 22" x 28" SIGN HOLDER	\$78.00	\$97.50	
		BAG RACK	\$85.30	\$107.10	
		GARMENT RACK	\$85.30	\$107.10	
		TRIPOD EASEL	\$40.05	\$50.45	
		RAFFLE DRUM	\$79.55	\$100.35	
		7 GALLON WASTEBASKET	\$20.80	\$26.50	
		8' ALUMINMUM BACK POST W/BASE	\$34.30	\$43.15	
		6'-10' ADJUSTABLE CROSS BAR	\$22.90	\$28.60	

Don't see what you need? Call Exhibitor Services for additional options. 877-335-3700

SUB TOTAL	\$ •
MA TAX 6.25 %	\$ •
GRAND TOTAL	\$ •

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- ❖ All materials are on a rental basis and remain the property of Capital.
- ❖ The undersigned is responsible for all items ordered and for its condition at close of show.

PLEASE COMPLETE THE FOLLOWING INFORM Insurance Bulletin included in this packet and as stated on the	IATION ON EACH ORDER SHEET. I have read and understand he enclosed sheets.	the Liability and
Company Name	Contact Person Booth #	
Address — City/State	Zip Signature —	
Phone ( ) Fax ( )	Email address	



877-335-3700

### The Fly Fishing Show

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### Chairs



Upholstered Bar Stool



Padded Arm Chair



Padded Side Chair



Folding Chair

### **Draped Tables**



30" High draped table



40" High draped table



30" High cocktail table



40" High cocktail table

• Draped tables are available in lengths of 4, 6 and 8 ft. and heights of 30 or 40 inches.

### Accessories



Display Case



Literature Racks



Garment Rack



Standard Counter



Chrome Sign Holder



Tripod Easel



Display Board



Bag Rack



Raffle Drum

### Please Note:

- · Actual available products may vary. Please contact our Exhibitor Services Department to ensure the availability of specific items.
- All colors depend upon dye lots and lighting.



Royal Plaza Trade Center Marlborough, MA **January 17-19, 2025** 

### STANDARD & CUSTOM CARPET ORDER FORM

Advance Order Price Deadline: January 2, 2025

Custom carpet is required for booths longer than 30' or booths configured as an island or Peninsula.

All prices include: delivery, installation, carpet tape and removal.

CIRCLE COLOR CHOICE: BLUE GREY BURGUNDY RED FOREST GREEN BLACK

BLUEJAY TUXEDO (If no color is chosen, GREY will be delivered automatically)

### STANDARD CARPET

### PADDING & VISQUEEN

OTY	DESCRIPTION	Advance	Floor	Amount	Minin	mum order of 100 square	feet is require	d for padding	g & visqueen order
QII	DESCRIPTION	Price	Price		SQ		Advance	Floor	A4
	9 x 10	\$184.60	\$230.90		FT	DESCRIPTION	Price	Price	Amount
	9 x 20	\$368.15	\$460.20			Padding ½"	\$2.10	\$2.60	
	9 x 30	\$552.25	\$689.50			Visqueen	\$1.80	\$2.35	

### **CUSTOM CARPET**

Minimum order of 100 square feet is required for custom carpet orders.

Advance Prices	Booth size	(100 sq. ft. min) x $$3.80$ sq. ft. =	
Floor Price:	Booth size	(100 sq. ft. min) x \$4.90 sq. ft. =	

### PRESTIGE CARPET

Minimum order of 100 square feet is required for prestige carpet orders.

Advance Price: Booth size	(100 sq. ft. min)	x \$7.30 sq. ft. =
Please call Exhibitor S	ervices for Prestig	ge Carpet Color Choices

### ADVANCE DISCOUNT ORDER PAYMENT MUST BE RECEIVED 14 DAYS PRIOR TO MOVE-IN.

- No credit will be issued on equipment ordered and placed in your booth, either unused or after the close of the show.
- ❖ There is a 50% cancellation charge for orders cancelled at show-site.
- ❖ All materials are on a rental basis and remain the property of Capital.
- The undersigned is responsible for all items ordered and for its condition at close of show.

SUB TOTAL	\$ •
MA TAX 6.25%	\$ •
GRAND TOTAL	\$ •

PLEASE COMPLETE THE FOLLOWING INFORMATION ON EACH ORDER SHEET. I have read and understand the Liability and Insurance bulletin included in this packet and as stated on the enclosed sheets.					
Company Name	Contact Person		Booth #		
Address	City/State/Zip	Signature	e		
Phone ( )	Fax ( )	Email address			



Royal Plaza Trade Center Marlborough, MA **January 17-19, 2025** 

### **CUSTOM EXHIBIT PACKAGE ORDER FORM**

**PEGBOARD** 

O White

Advance Order Price Deadline: January 2, 2025

Capital will install a 10' custom hardwall booth to ensure your exhibit experience will be worry free. Your booth will be waiting for you when you arrive and then at the end of the show you will be able to just walk away.

### Included in your custom booth package:

- Header Sign (Not Backlit)
- Standard Color Carpet
- Choice of Velcro Friendly, Sintra, Slatwall or Pegboard Walls
- Tracklight with 1 head per panel (power not included)
- 40" High Side Returns
- 3 12" Flat Shelves
- 6' Draped Counter
- Two Bar Stools

**FABRIC** 

O Grey

O Blue

- One Wastebasket
- Set-up & Removal
- Opening Day Booth Cleaning
- 200 lbs. of Material Handling

**SINTRA** 

O White

O Grev

O Black

Special artwork, logos or colors will be quoted upon request. Please include samples and comments with this order.

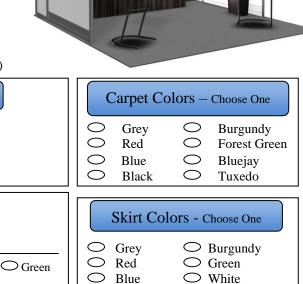
### ALL THIS FOR ONLY \$1,816.90 (Tax not included)

Material & Colors for Backwall - Choose One

SLATWALL

O Brown

Header Copy – please print clearly



A DATA MORE DIGGOLINE ODDED DA VIMENE MIGE DE
ADVANCE DISCOUNT ORDER PAYMENT MUST BE

RECEIVED 14 DAYS PRIOR TO MOVE-IN.

Letter Color: O Blue O Red O Black O Grev O Burgundy

- No credit will be issued on equipment ordered and placed in your booth, either unused or after the close of the show. There is a 50% cancellation charge for orders cancelled at show-site.
- Orders cancelled after installation will be charged 100% of original price.
- All materials are on a rental basis and remain the property of Capital.
- The undersigned is responsible for all items ordered and for its condition at close of show.
- Late Orders will be charged an additional 25%.

SUB TOTAL	\$_	1,816.90
Late Orders Add 25%	\$	•
MA TAX 6.25 %	\$ -	•
GRAND TOTAL	\$ _	•
	_	

O Gold

Black

PLEASE COMPLETE THE FOLLOWING INFOR- Insurance Bulletin included in this packet and as stated on		e read and understand the Liability and
Company Name	Contact Person —	Booth #
AddressCity/Sta	ate/Zip	Signature
Phone ( ) Fax ( )	Email address	



Royal Plaza Trade Center Marlborough, MA **January 17-19, 2025** 

### **SIGN ORDER FORM**

Sign Order Deadline: January 2, 2025

**PLEASE NOTE:** In order to receive the **discount rate** on your signs and graphics, this form **must arrive** at Capital at least two (2) weeks prior to exhibitor move-in.

### **CUSTOM SIGNS**

Special or custom signs can be made. Prices listed are for black copy, ten words or less to be applied on white Card stock or foam core depending on size. We welcome inquiries regarding signs not listed.

QTY	SIZE	Advance	Floor	Amount
		Price	Price	
	7" x 44"	\$40.05	\$60.30	
	14" x 22"	\$49.40	\$73.85	
	22" x 28"	\$85.30	\$128.45	
	28" x 44"	\$107.90	\$162.50	

### **ADDITIONAL SIGN OPTIONS**

Add your company's logo and other options for an additional cost. Exhibitor must supply artwork.

QTY	DESCRIPTION	Advance	Floor	Amount
		Price	Price	
	Logo	\$141.95	\$176.80	
	Over 10 words	\$1.65	\$2.70	
	Cardboard Easel Back	\$5.20	\$8.30	
	Directional Arrow	\$6.25	\$9.35	

### **BANNERS**

Prices are based upon one color vinyl graphics applied to white 10 oz. material with grommets and up to ten words of copy. Other color materials and hanging options are available.

QTY	Dimensions	SQ.FT.	Advance Price	Floor Price Total
	X	=X	\$18.20 per sq. ft.	\$30.70 per sq. ft. \$
			SUR TOTAL	¢

SUB TOTAL	φ —	•
MA TAX 6.25 %	<b>&gt;</b>	•
GRAND TOTAL	\$	•

PLEASE COMPLETE THE FOLLOW Bulletin included in this packet and as	VING INFORMATION ON EACH OR stated on the enclosed sheets.	DER SHEET. I have read and understa	and the Liability and Insurance
Company Name	Contact Person		Booth #
Address	City/State/Zip	Signat	ure
Phone ( )	Fax ( )	Email address	



# **Graphic Setup**& File Upload Information



### **File Formats Accepted**

- Adobe Illustrator, Photoshop, and InDesign
- EPS (vector paths)
- PDF (export X-4:2008)

- TIFF (high res)
- JPG (high res)



### **File Setup Information**

- All files are preferred to be set up using Adobe Illustrator, InDesign and/or Photoshop.
- All artwork should be setup in a CMYK workspace.
- Please provide vector files for logos, taglines and trademarks.
- **Outline all text** when submitting final artwork. Provide font files if editing is necessary.
- All artwork should be provided at full scale if possible and without bleed.
- All raster artwork should be submitted at 100 DPI at full size at the least.

- Specify PANTONE (PMS) color values using the PANTONE Solid Coated library for all crucial colors, especially logos and background colors.
- Custom color builds (RGB or CMYK), transparency colors, and PMS nts cannot be guaranteed to print correctly.
   Please specify a PANTONE color, or provide a physical color reference, or the color will print as is.
- Please provide low resolution files if possible for soft proofs and label the file name "low-res."

### **Large Format File Saving Information**





### Illustrator/InDesign (vector)

- Please do not add crop marks or bleed.
- Setup the files at 100% of actual size when possible. If scaling is required, note the scale information on the file.
- We recommend text and logos to be setup in Illustrator or InDesign.
- Place/link images in Illustrator or InDesign (do not embed images to keep file sizes small). Keep all linked files in one folder along with the main Illustrator or InDesign file. Please do not send files with Creative Cloud links.
- When saving files to PDF as X-4:2008, uncheck Preserve Editing Capabilities. (This will also keep file size small).



- Setup the files at 100 DPI at 100% of actual size (at the very least).
- Please provide the layered file if editing is necessary.
- Save your files to be used for production using CMYK workspace.
- Use these settings to save a **flattened version** of your layered file as a Photoshop EPS:
  - > Set *Preview* to TIFF (8 bits/pixel)
  - > Set Encoding to JPG (maximum quality)



### **Uploading Information**

Capital Account Executive to share Dropbox folder

### **Other Methods**

- Transfer via wetransfer.com
- Email (up to 10 MBs)



877-335-3700

### **The Fly Fishing Show**

Royal Plaza Trade Center Marlborough, MA **January 17-19, 2025** 

### LABOR ORDER FORM

**DEADLINE ORDER DATE: January 2, 2025** 

Labor i	S: Straight Time: <u>\$ 99.</u>	00 per man- per man-hou	<b>hour</b> - 8:00 a.m. to 4:3 <b><u>ir</u> -</b> before 8:00 a.m. ar	30 p.m. Monday t	and banding of materials through Friday. One hour m	ninimum.
			CALCULATE E	STIMATED L	ABOR	
	DATE	TIME	# OF MEN	TOTAL HOURS	RATE PER MAN HOUR	ESTIMATED COST
INSTALL	ATION:				X \$	- = \$
DISMAN			AM PM — X		X \$	- = \$ <del> </del>
FINAL C					ARE BASED ON OPTIONS ARGED AN ADDITIO	AND ACTUAL LABOR TIME.  ONAL 30%
Lahan	Options (choose one)		Exhibitor Supervised			
Labor	Options (choose one)			SUPERVISION	Capital Supervised	Labor
instance Compa	s where labor is requeste iny Representative: _	ed for the start	c of the workday. Twe	nty-four-hour no	Phone:	
with a n present,	ninimum of \$45.00 on in	stallation and iled set-up in	\$45.00 on dismantles	. In order to perf	form this service without t	exhibitor's total labor bill, he exhibitor's representative lease see the next page for
Booth of Shipme	lisplay being shipped to nt consists of: rpet is being shipped, is	o: W Crates s carpet order	Cartons red through Capital?	Show site Show site Carpets/p	Scheduled delivery date	
					al Supervised Labor m	ust be submitted to us in waived.
			ADDITION	AL OPTIONS		
00	Steel banding at \$1.10 p Shrink wrap at \$35.00 p	oer linear foo oer skid	t, including labor. \$5 # x \$35.00	0.00 MINIMUI =	M (include on Order Sur (include on Order	nmary page) Summary page)
	E COMPLETE THE FOL included in this packet a			CH ORDER SHE	ET. I have read and unders	tand the Liability and Insurance
	ny Name					
						ature
Phone (	)	Fax (	)	Email a	ddress	

If you have any questions, please feel free to contact Exhibitor Services at the number below. **EMAIL, MAIL OR FAX FORM TO**:



Royal Plaza Trade Center Marlborough, MA January 17-19, 2025

### LABOR ORDER FORM (CONTINUATION)

Only Exhibitors hiring Capital to dismantle their booth should complete this form.

### OUTBOUND SHIPPING INSTRUCTIONS FOR CAPITAL SUPERVISED LABOR ONLY At the close of the show, exhibitor freight will be shipped to the **following address**: If your freight is being shipped to another tradeshow, be sure to include the show name and your booth number. Company Name: Booth #: Address: City/State/Zip: Attention: SELECT SHIPPING METHOD ☐ Exhibitor Carrier Choice: ☐ Official Show Carrier: <u>ABF</u> \*Must arrive by: PLEASE NOTE: If an exhibitor is using a carrier of his/her choice (not using the official show freight carrier) the exhibitor is responsible for arranging for the carrier to pick up at the close of the show. Shipping costs are not included and are the responsibility of the exhibitor. Capital cannot guarantee pick up time for exhibitor appointed carriers, all shipments are moved out of the exhibit hall at Capital's discretion. **BILLING INFORMATION** Bill Shipping Charges to (if different from above): Shipper (signature) \_\_\_\_\_\_ Print Name: \_\_\_\_\_ Freight Charges Billed to: Company Name: Address: City/State/Zip: Attention: Phone: PLEASE COMPLETE THE FOLLOWING INFORMATION ON EACH ORDER SHEET. I have read and understand the Liability and Insurance Bulletin included in this packet and as stated on the enclosed sheets. Contact Person Booth # Company Name -\_\_\_\_\_ City/State/Zip\_\_\_\_\_\_ Signature \_\_\_\_\_ Address ) \_\_\_\_\_\_ Fax ( ) \_\_\_\_\_ Email address \_\_\_\_ Phone (

If you have any questions, please feel free to contact Exhibitor Services at the number below. EMAIL, MAIL OR FAX FORM TO:



**Booth Dimensions** 

### The Fly Fishing Show

Royal Plaza Trade Center Marlborough, MA **January 17-19, 2025** 

Floor Price

Cost per day

### **BOOTH CLEANING & PORTER SERVICE**

**Booth Cleaning Order Deadline: January 2, 2025** 

### **BOOTH CLEANING**

**BOOTH CLEANING INCLUDES:** Vacuuming of booth and emptying of wastebaskets once daily.

**Advance Price** 

**Total Area** 

		Choose One and Pre-show one and All show days	time only		
		PORTER SERVI	CE		
PORTER	SERVICE INCLUDES: Emptyi Daily	ng of wastebaskets in	•	ce every <b>hour</b>	, show hours only
PORTER Choose Option	1 2	•	•	# of Show Days	, show hours only  Total
Choose	Daily	Advance Price	Floor Price	# of Show	
Choose	Booth Size	Advance Price Cost Per Day	Floor Price Per Day	# of Show	
Choose	Daily  Booth Size  Up to 1,000 square feet	Advance Price Cost Per Day \$107.90	Floor Price Per Day \$134.95	# of Show	

Please Note: If special cleaning services are required, please contact Capital's Exhibitor Services Department.

### TO GUARANTEE BOOTH CLEANING SERVICE AVAILABILTY, this service must be ordered and paid in advance of the show!

	OLLOWING INFORMATION ON EACH ORDE t and as stated on the enclosed sheets.	ER SHEET. I have rea	d and understand the Liability and Insurance
Company Name	Contact Person		Booth #
Address	City/State/Zip		Signature
Phone ( )	Fax ( ) I	Email address	



Royal Plaza Trade Center Marlborough, MA **January 17-19, 2025** 

### EXHIBITOR-APPOINTED NON-OFFICIAL CONTRACTOR AUTHORIZATION

If your company plans to use a Contractor other than Capital, please read, complete and submit this form to Capital Convention Contractors.

### Official Service Contractors are appointed to perform and provide necessary services and equipment.

The Official Service Contractor will provide all usual trade show services, including labor. Exceptions are:

- Supervision may be provided by the exhibitor.
- The exhibitor may appoint the official contractor for supervision.
- The exhibitor may appoint a qualified non-official contractor.

### Official Service Contractors are appointed to:

- Ensure the orderly and efficient installation and removal of exhibits.
- Assure the distribution of labor to all exhibitors according to need.
- Provide sufficient labor to satisfy the requirements of exhibitors and for the show itself.
- See that the proper type and limits of insurance are in force.
- Avoid any conflicts with local union regulations and requirements.

### SHOULD THE EXHIBITOR WISH TO EMPLOY THE SERVICES OF A CONTRACTOR OTHER THAN THE OFFICIAL CONTRACTOR, THE FOLLOWING CONDITIONS MUST BE MET:

- 1. The exhibitor must inform Capital Convention Contractors of the name and address of the contractor and the work performed. This information must be received in writing no later than 30 days prior to the show in Capital's office. If this information is **not** received 30 days prior to the show, Capital labor must be used for all work. The non-official contractor will be permitted to supervise only.
- 2. The non-official contractor to be used by the exhibitor must do the following:
  - a. Provide a certificate of insurance with at least the following limits: Comprehensive General Liability not less than \$1,000,000 with respect to injuries to any one person in any occurrence; and \$500,000 with respect to damage of property; Workers' Compensation Insurance, including employee liability coverage, in a minimum amount of not less than \$1,000,000 of individual and/or aggregate coverage, and naming Capital Convention Contractors as additional insured.
  - b. Agree to abide by all the rules and regulations of the show.
  - c. Agree to abide by all union rules and regulations.
  - d. Information must be received in the Capital office no later than 30 days prior to the show.
  - e. Identification badges must be worn at all times. Temporary labor badges will be provided. Badges will be issued only to persons actually used to supervise, install, dismantle and maintain exhibit-related equipment.

For services such as electrical, plumbing, telephone, cleaning and drayage, no other contractor other than the official contractor will be approved. This regulation is made necessary because work is done on equipment and facilities owned by parties other than the exhibitor. The exhibitor shall provide only the material and equipment that he owns and that is to be used in his exhibit space.

### INCOMPLETE OR UNSIGNED FORMS WILL NOT BE ACCEPTED.

Return this form, along with Certificate of Insurance and name and addresses of employees who are working in your booth by December 27, 2024 to Capital.

ACKNOWLEDGED AND AGREED TO: S	ignature of Exhibitor: _				`
Date:			Booth #		
Name of Service Contractor:			_		
Contractor Street Address			<u> </u>		
City/State				Zip Code	 -
Contractor Phone ( )	Fax ( )	Email	l address		— <i>,</i>



Royal Plaza Trade Center Marlborough, MA **January 17-19, 2025** 

### MATERIAL HANDLING DEFINITIONS

### What is Additional Handling?

Material delivered in such a manner that it requires additional handling, such as (but not limited to) shipments that are loaded by cubic space, ground loading/unloading, stacked or constricted space loading/unloading, designated piece loading/unloading, alternate delivery location, loads mixed with pad wrapped material, carpet/pad, multiple shipments, pad wrapped shipments, uncrated shipments, no documentation (including weight tickets), and inaccurate or missing weights which require shipment to be re-weighed on the dock. Shipments loaded in this manner require additional time, equipment and/or labor. Courier type companies (such as Federal Express, UPS, and DHL), airfreight and local cartage companies, POVs & company trucks are included in this category due to their delivery procedures.

### What is a Cartage Company?

Freight forwarders, as well as other carriers, will often outsource the delivery of their freight to third party cartage companies. Cartage companies provide local pick-up and delivery services to and from the event venue, as well as other locations. In most cases cartage companies will consolidate shipments from multiple carriers onto a single truck. Due to their loading/unloading procedures, these shipments may fall into the additional handling category.

### What is The Difference Between Crated and Uncrated Shipments?

Crated shipments are those that are packed in any type of shipping container that can be unloaded at the dock with no additional handling required. Such containers include crates, fiber cases, cartons, and properly packed skids. An uncrated shipment is material that is shipped loose or pad-wrapped, and/or unskidded without proper lifting bars and hooks.

### What are Stacked Shipments?

Shipments loaded in a manner that requires pieces to be moved to ground level for delivery to booth. Stacked or "cubed out" shipments, and loose items placed on top of crates and/or pallets constitute additional handling.

### What is Ground Loading/Unloading?

Applies to facilities where there is no loading dock and to vehicles that are not dock height and therefore cannot be loaded/unloaded at a loading dock. Examples are U-Hauls, flat bed trailers, double drop trailers, and company vehicles with trailers.

### What are Mixed Shipments?

Mixed shipments are those that include both crated and uncrated goods. Where the percentage of uncrated is minimal and does not warrant the full uncrated rate for the shipment Capital will charge additional handling. Capital defines additional handling for mixed loads as more than 30% of the volume uncrated.

### What is Constricted Space Loading/Unloading?

Freight that is loaded "high and tight" in the trailer and is not easily accessible, or freight that is loaded to full capacity of the trailer (top to bottom, side to side). An example of this is freight that is loaded down one side of a trailer that must be bypassed to reach targeted freight.

### What is Designated Piece Loading/Unloading?

Drivers that require loading of specific pieces in a certain order to ensure all items fit on the trailer, or having to remove freight from the trailer and then reload to fit on the trailer.

### What is Alternate Delivery Location?

Shipments that are delivered by a carrier and require pieces to be delivered to different areas/levels in the same building, or to other venues (such as a hotel near an event venue).

### What are Multiple Shipments?

Any carrier delivering more than (1) one shipment for more than (1) one exhibitor, booth, location, or venue will be charged additional handling due to additional labor that is needed to sort, separate and deliver the various shipments.

### What does it Mean if I Have "No Documentation"?

Shipments that arrive from a small package carrier (including Federal Express, UPS, and DHL) without an individual Bill of Lading, requiring additional time, labor or equipment to process.

### What about Carpet/Pad Only Shipments?

Shipments that consist solely of carpet and/or carpet padding require additional handling due to additional time, labor and equipment needed to load/unload.



Royal Plaza Trade Center Marlborough, MA **January 17-19, 2025** 

### ESTIMATED MATERIAL HANDLING ORDER FORM

### INBOUND SHIPPING INFORMATION

### ADVANCE SHIPMENTS

Please use enclosed freight labels
Receiving hours: M-F 9:00 am to 4:00 pm
Must arrive by: January 9, 2025
To: Exhibitor Name/ Booth #
For: The Fly Fishing Show
c/o Capital Convention Contractors
153 Northboro Road - Suite 6
Southborough, MA 01772

### DIRECT SHIPMENTS

Please use enclosed freight labels
Received only during exhibitor move-in hours
Only on: January 16, 2025
Teach Plant Report Appendix Appe

To: Exhibitor Name/ Booth #
For: The Fly Fishing Show
 Capital Convention Contractors
c/o Royal Plaza Trade Center
 181 Boston Post Road West
 Morthesgush, MA 01752

*:	****PLEASE I	READ THE LI	ABILITY AND INS	URANCE BULLETIN INCLUD		JAL****
	NUMBER OF PIECES	EST. WEIGHT	CARRIER(S)	TRACKING # (Please provide Pro Number)	EST. DATE OF ARRIVAL	EST. COST (Of Material Handling) (200 lb. min. per shipment)
ADVANCE SHIPMENTS Warehouse						
DIRECT SHIPMENTS Showsite/ Exhibit Hall						
				neaviest piece being shipped?_ in that will be on site:		
ONTACT NAME _				PHONE #	( )	
		OUTBO	OUND SHIP	PING INFORMAT	ΓΙΟΝ	
the show floor w DO NOT LEAV A credit card i Payments must b Drivers MUST carrier. Return to Ward charge, whichev HECK appropriate Freight arrangen	vithout a com VE YOUR B s required f e in US FUNI check in at ehouse Fee: er is greater. e arrangement ments will be	apleted Bill of BILL OF LA For material DS. Please countries the loading Shipments 1 tts:	of Lading will result of Lading will result of Lading IN YOUR handling service mplete credit card dock by 6:00 PM returned to Capital Capital Convention	completed and turned in at a lit in a service fee equal to be R BOOTH!  es. Exhibitor is responsible information on the CREDIT on January 19, 2025 or the lits warehouse will be assess on Contractors common carrops CARRIER:	/2 hour of labor.  for all shipping of CARD Authorizathe shipment will ssed a \$10.00 per cier, collect.	harges regardless of carriation form.  Il be re-routed to the short cwt or a \$75.00 minimum.
andling Rate Schedule	e as well as the	e Liability and	l Insurance Bulletin	ON EACH ORDER SHEET as stated on the enclosed sheet	ts.	
mpany Name ———			Contact Pe	rson		Booth #

If you have any questions, please feel free to contact Exhibitor Services at the number below. **EMAIL, MAIL OR FAX FORM TO**:

Fax ( ) \_\_\_\_\_ Email address \_\_\_\_

Phone (

City/State/Zip \_\_\_\_\_ Signature \_\_\_\_



Royal Plaza Trade Center Marlborough, MA **January 17-19, 2025** 

### MATERIAL HANDLING RATE SCHEDULE

### **Rate Classifications**

- Crated Material that arrives as a single shipment on a dedicated truck that is skidded and/or crated or in any type of shipping container that can be unloaded at the dock with no additional handling required.
- Additional Handling Material delivered in such a manner that it requires additional handling, such as (but not limited to) shipments that are loaded by cubic space, ground loading/unloading, stacked or constricted space loading/unloading, designated piece loading/unloading, alternate delivery location, loads mixed with pad wrapped material, carpet/pad, multiple shipments, pad wrapped shipments, uncrated shipments, no documentation (including weight tickets), and inaccurate or missing weights which require shipment to be re-weighed on the dock. Shipments loaded in this manner require additional time, equipment and/or labor. Courier type companies (such as Federal Express, UPS, and DHL), airfreight and local cartage companies, POVs & company trucks are included in this category due to their delivery procedures.
- Uncrated Material that is shipped loose or pad-wrapped, and/or unskidded machinery without proper lifting bars or hooks.
- Small Packages A shipment of any number of pieces with a combined weight not to exceed 25 lbs that is received on the same day, from the same shipper and delivered by the same carrier.

### Additional Fees May be Applicable

- Off-Target: Direct shipments that do not arrive on the date or time assigned.
- Late to Warehouse Fee: Shipments arriving after January 9, 2025.
- Early Shipments to Warehouse: Any shipment arriving prior to December 27, 2024.
- Shipments Returned to Warehouse: Shipments returned to the warehouse at close of the show will be charged an additional fee of \$10.00 per cwt or \$75.00 minimum charge, whichever is greater. Shipments not picked up from the warehouse within 72 hours will be charged for storage by Capital Convention Contractors.
- Additional charges will apply for any shipment left on floor without a Capital Bill of Lading form completed and turned into the Capital Service Desk. One half hour minimum Capital supervised labor fee will be charged.

### Overtime

Overtime is Monday through Friday prior to 8 a.m. and after 4:30 p.m.; all day Saturday, Sunday and observed union holidays.

- Overtime will be applied to all freight received at or moved from the warehouse and/or show site during above listed times.
- Your shipment is moved into or out of showsite on overtime due to scheduling beyond Capital's control.

Rate Classifications:	Price Per CWT	200 lb. minimum
Advance Shipments to Warehouse (200 lb minimum) - Advance Freight Dead	line Date: January 9, 2025	
Crated/Skidded	\$ 124.00 \$ 34.65	\$ 198.00 \$ 248.00 \$ 69.30 \$ 86.80
Early/Late Shipments to Warehouse Crated*		\$ 69.30
Early/Late Shipments to Warehouse Additional Handling*	\$ 43.40	\$ 86.80
■ Direct Shipments to Show Site (200 lb minimum) - Direct Freight Acceptance:	January 16, 2025	
Crated/Skidded. Additional Handling. Uncrated Crated Overtime Inbound/Outbound* Additional Handling Overtime Inbound/Outbound* Uncrated Overtime Inbound/Outbound*  ■ Additional Surcharges	\$ 121.00 \$ 126.00 \$ 33.95 \$ 42.35	\$ 194.00 \$ 242.00 \$ 252.00 \$ 67.90 \$ 84.70 \$ 88.20
Off-Target Fee Crated* Off-Target Fee Additional Handling* Off-Target Fee Uncrated* Shipments Returned to Warehouse*	\$ 42.35 \$ 44.10	\$ 67.90 \$ 84.70 \$ 88.20 \$ 75.00 minimum
■ Small Packages (direct shipments only, 25 lbs. or less combined, received on the same day *In addition to above charges.	s, same shipper, same carrier). First Piece \$ 35.00	Additional Pieces \$ 20.00
MONEY SAVING TIPS - Consolidate shipments when total weight is less than 200 lbs. For example, if the rate is \$50.00 per 100 lbs.:		
3 Separate Shipments: 54 lbs. charged @ 200 lbs. \$100.00  1 Consolidated Shipment: 3 pieces (1 shipment)	Sub-Total: [\$	
59 lbs. charged @ 200 lbs. \$100.00 72 lbs. charged @ 200 lbs. \$100.00 <b>Total: 185 lbs. Total Cost: \$300.00</b> 185 lbs. @ 200 lbs. = \$100.00 <b>Total Savings: \$200.00</b>	Total:	

PLEASE COMPLETE THE FOLLOW Schedule as well as the Liability and In			understand the Material Handling Rate
Company Name	Contact Person		Booth #
Address	City/State/Zip —		Signature
Phone ( )————	Fax ( )	Email address —	



Royal Plaza Trade Center Marlborough, MA **January 17-19, 2025** 

### MATERIAL HANDLING POLICY

### **CERTIFIED WEIGHT TICKETS**

In the event that no weight tickets or inaccurate weight tickets are indicated on the delivery documents presented, Capital shall estimate the weight or re-weigh, and charges shall be based upon the estimates. The estimated weight shall be final and binding if actual scale weight figures are not submitted prior to the close of the show. All shipments received at the warehouse and show site are subject to re-weigh.

### **OVERTIME**

An overtime surcharge per cwt, for each occurrence, will apply if:

- · Shipments are received on overtime.\*
- Overtime will be applied to all freight received at the warehouse and/or show site that must be moved into or out of booth during below listed times.
- Shipment is moved into or out of show site on overtime due to scheduling beyond Capital's control.
- \*Overtime is:
- Monday through Friday before 8:00 a.m. and after 4:30 p.m.
- · All day Saturday, Sunday, and observed union holidays

### INBOUND SHIPMENT(S)

All charges are based upon inbound weight certificates and are quoted on a round-trip basis whether services are utilized completely or not. All charges are per cwt (100 lbs.), rounded up to the next 100 lbs., with a 200 lb. minimum. Capital will receive advance crated shipments at the warehouse and will provide up to 30 days free storage prior to the show. Capital will receive direct shipments at showsite on scheduled move-in day(s). Capital will provide delivery to booth, storage of empty packing materials, and return outbound shipments to the loading dock. All shipments must be accompanied by certified weight tickets. Capital reserves the right to re-weigh your Shipment(s) to determine actual weight. Consistent with trade show industry practices, there may be a lapse of time between the delivery of shipment(s) to the booth and the arrival of exhibitor or his/her representative. During this time the materials will be left unattended. Capital Convention Contractors will not be responsible or liable for any loss, damage, theft, or disappearance of exhibitor's material after it has been delivered to the exhibitor's booth.

Capital recommends hiring security services from the facility or Show Management. NOTE: Capital does NOT accept any ADVANCE Materials labeled and/or designated as HAZARDOUS or FLAMMABLE. Please CALL us with any questions.

### **OUTBOUND SHIPMENT(S)**

Consistent with trade show industry practices, there may be a lapse of time between the completion of packing and actual pick up of materials from the booths for loading onto a carrier. During this time the materials will be left unattended. Capital Convention Contractors will not be responsible or liable for any loss, damage, theft, or disappearance of exhibitor's material between the time it is packed and when it is picked up and loaded. Capital highly recommends hiring security services from facility or Show Management. All Material Handling Agreements submitted to Capital by the exhibitor will be checked at the time of pick up from the booth, and corrections will be made where discrepancies exist between the quantities of items on the form submitted to Capital and the actual count of such items in the booth at the time of pick up. Capital shall not be responsible for loss, damage, or delay due to fire, acts of God, strikes, lockouts, or work stoppages of any kind or for any causes beyond its control. If found liable for any loss, CAPITAL'S sole and exclusive MAXIMUM liability for loss or damage to EXHIBITOR'S materials and EXHIBITOR'S sole and exclusive remedy is limited to \$.50 (USD) per pound per article with a maximum liability of \$100.00 (USD) per item, or \$1,500.00 (USD) per shipment, whichever is less. Capital shall not be liable to any extent whatsoever for any actual, potential, or assumed loss of profits or revenues or for any collateral costs that may result from any loss or damage to an exhibitor's materials that may make it impossible or impractical to exhibit same. The consignment or delivery of a shipment to Capital by an exhibitor or by any shipper on behalf of the exhibitor shall be construed as an acceptance by such exhibitor (and/or other shipper) of the terms and conditions set forth in this bulletin. It is suggested that exhibitors insure all shipments from the time that they leave exhibitor's company until they are returned from the show. Your insurance carrier can add a rider to your current policy. Shipments left on the floor without forwarding instructions will be shipped out or returned to our Warehouse pending re-routing. No liability will be assumed as a result of such re-routing or handling.

### ALL CHARGES ARE THE RESPONSIBILITY OF THE EXHIBITING COMPANY FOR WHOM MATERIALS HAVE BEEN RECEIVED AND HANDLED.

CAPITAL RESERVES THE RIGHT TO SHIP MATERIALS WITH THE OFFICIAL SHOW CARRIER IF EXHIBITOR CARRIER DOES NOT CHECK IN BY THE APPOINTED DATE AND TIME: January 19, 2025 6:00 PM.

— of ——— E TO WAREHOUSE RGES APPLY AFTER: ary 9, 2025	LATI CHA	E TO WAREHOUSE RGES APPLY AFTER: ary 9, 2025
of	Piece #	of
	1	
	Carrier	
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The Fly Fishing Show	Show:	The Fly Fishing Show
Convention Contractors 153 Northboro Road - Suite 6 Southborough, MA 01772		Convention Contractors 153 Northboro Road - Suite 6 Southborough, MA 01772
Capital	То:	Capital
Exhibiting Company/Organization	From:	Exhibiting Company/Organization
Use these labels <b>only</b> if shipping <b>in advance</b> to warehouse		Use these labels <b>only</b> if shipping <b>in advance</b> to warehouse
	advance to warehouse  Exhibiting Company/Organization  Capital  Convention Contractors 153 Northboro Road - Suite 6 Southborough, MA 01772  The Fly Fishing Show	advance to warehouse  Exhibiting Company/Organization  Capital  Convention Contractors 153 Northboro Road - Suite 6 Southborough, MA 01772  The Fly Fishing Show  From:  Show:

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	Exhibiting Company/Organization
To:	Capital
	Convention Contractors 153 Northboro Road - Suite 6 Southborough, MA 01772
Show:	The Fly Fishing Show
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LAT	E TO WAREHOUSE

**CHARGES APPLY AFTER:** 

**January 9, 2025** 

	Use these labels <b>only</b> if shipping <b>in advance</b> to warehouse
From: _	Exhibiting Company/Organization
То:	Capital Convention Contractors 153 Northboro Road - Suite 6 Southborough, MA 01772
Show:	The Fly Fishing Show
Booth#	
Carrier	
Piece #	of

LATE TO WAREHOUSE

**January 9, 2025** 

**CHARGES APPLY AFTER:** 

Exhibiting Company/Organization

Royal Plaza Trade Center

Marlborough, MA 01752

181 Boston Post Road West

**Convention Contractors** 

Capital

# **NOTE:** Please review the Liability and Insurance Bulletin. The consignment or delivery of a shipment to Capital Convention Contractors, Inc., by an exhibitor, or by any other shipper on behalf of the exhibitor, shall be construed as an acceptance by such exhibitor (and/or other shipper) of the terms and conditions set forth in this bulletin.

From: \_ From: Exhibiting Company/Organization Capital To: To: **Convention Contractors** Royal Plaza Trade Center c/o c/o 181 Boston Post Road West Marlborough, MA 01752 Show: The Fly Fishing Show Show: The Fly Fishing Show Booth# \_\_\_\_\_ Booth# \_\_\_\_\_ Carrier Carrier \_\_\_\_ Piece # \_\_\_\_ of \_\_\_\_ Piece # \_\_\_\_ of \_\_\_\_ **DELIVERY DATE: DELIVERY DATE: January 16, 2025 ONLY January 16, 2025 ONLY** 

		:				
	Use these labels <b>only</b> if shipping <b>Direct to Show Site</b>			Use these labels <b>only</b> if shipping <b>Direct to Show Site</b>		
From:	Exhibiting Company/Ouganization		From:_	Exhibiting Company/Organization		
	Exhibiting Company/Organization			Exhibiting Company/Organization		
To:	Capital		To:	Capital		
c/o	Convention Contractors Royal Plaza Trade Center 181 Boston Post Road West Marlborough, MA 01752		c/o	Convention Contractors Royal Plaza Trade Center 181 Boston Post Road West Marlborough, MA 01752		
Show:	The Fly Fishing Show		Show:	The Fly Fishing Show		
Booth#	ŧ		Booth#			
Carrier	·		Carrier			
Piece #	e of		Piece #	of		
DELIVERY DATE: January 16, 2025 ONLY			DELIVERY DATE: January 16, 2025 ONLY			



877-335-3700

### The Fly Fishing Show

Royal Plaza Trade Center 181 Boston Post Road West Marlborough, MA 01752 January 17-19, 2025

### **MOVE OUT GUIDE - Page 1**

Please review both pages of this **Move Out Guide** to answer any questions you may have about the breakdown at the end of the show. Dismantling may **NOT** take place prior to the close of the show.

### **PAYMENT**

All accounts must be paid prior to move out. If you have not provided us with the credit card authorization form, please do so prior to the conclusion of the event. There is no billing of services.

### RETURNING OF EMPTY CONTAINERS

Proceeding at the close of the show, we will begin the process of returning your empty containers to your booth for those exhibitors who have stored them with us. This process may take up to an hour depending on the number of exhibitors. Please keep all aisles clear to enable us to complete this process in an expeditious manner.

### **OUTBOUND SHIPMENT OPTIONS (3)**

### 1-All exhibitors planning to ship-out freight using Capital Convention's show carrier ABF must:

- 1. Visit the Capital Conventions Exhibitor Service Desk to obtain a Bill of Lading and shipping labels.
- 2. The Bill of Lading must be completed (all grey shaded sections are required).
- 3. Once all your freight items are packed, taped and properly labeled, please bring the completed Bill of Lading to the Capital Conventions Service Desk. DO NOT leave the Bill of Lading at your booth.
- 4. Please leave all freight at your booth see the note below for small/valuable items.

### 2-All exhibitors planning to ship-out freight using an alternative carrier must:

- 1. Contact your shipper prior to the close of show to arrange for a pick-up. The shipper must check in with Capital Conventions by: January 19, 2025 6:00 PM.
- 2. Visit the Capital Conventions Service Desk to obtain a Bill of Lading.
- 3. The Bill of Lading must be fully completed (all grey shaded sections are required).
- 4. Once all your freight items are packed, taped and properly labeled, please bring the completed Bill of Lading back to the Capital Conventions Service Desk. DO NOT leave the Bill of Lading at your booth.
- 5. Please leave all freight at your booth see the note below for small/valuable items.

continued



Royal Plaza Trade Center 181 Boston Post Road West Marlborough, MA 01752 January 17-19, 2025

### **MOVE OUT GUIDE – Page 2**

### 3-Exhibitors using <u>UPS or FedEx</u> for outbound shipping must:

- 1. Contact UPS or FedEx prior to the close of show to arrange for a pick-up. The shipper must check in with Capital Conventions by: **January 19, 2025 6:00 PM**. Note that **FedEx Ground** pickups CANNOT be called in the same day as the pickup. You must call the day prior to schedule the pickup.
- 2. Exhibitors must supply their own prepaid FedEx or UPS labels.
- 3. Visit the Capital Conventions Service Desk to obtain a Bill of Lading.
- 4. The Bill of Lading must be fully completed (all grey shaded sections are required).
- 5. Once all your freight items are packed, taped and properly **labeled**, please bring the completed Bill of Lading back to the Capital Conventions Service Desk. <u>DO NOT</u> leave the Bill of Lading at your booth.
- 6. Please leave all freight at your booth see the note below for small/valuable items.

Please Note: If your carrier fails to show up for your shipment, Capital will either re-route your shipments via <u>ABF</u> or bring your shipments back to our warehouse. Return to warehouse charges will apply.

REMEMBER: Small and/or valuable items should not be left unattended during the often hectic move out process. Please be sure to remove or secure these items! If you are concerned about leaving small items in your booth, please bring them to the Capital Service desk at Move-Out.

Thank you!

## **Official Transportation Provider**

via the ABF Freight® network

Let ArcBest® make your next trade show the easiest you have attended!

We have over 100 years of experience in the freight industry and a dedicated Trade Show division with service through North America through the ABF Freight® network.

Choose guaranteed, expedited shipping solutions – air or ground – with special discounted rates for your inbound and outbound shipments.

For personalized quotes, please call

800.654.7019

### Our Services Include:

Priority handling of your inbound and outbound shipments

Guaranteed expedited air and ground services

LTL ground transportation

International transportation









Trust your important trade show shipment to the leader in exhibition transportation services



### REQUEST FOR INFORMATION

### **ArcBest® Trade Show Shipping**

Exhibiting Company	Contact Name				
Title Email	Phone				
SHIPPER INFORMATION	SHIP TO: Warehouse Show Site				
Company	Show Name				
Address	Booth No				
	Contractor				
CityStateZip	Show Dates				
Pickup Date/Time	Address				
FREIGHT INFORMATION	City State Zip				
Piece Count and Type	Delivery Date				
Total Weight	ADDITIONAL INFORMATION				
Dimensions (L) (W) (H)	Residential Pickup Inside Pickup				
	Liftgate Dock				
Would you like an ArcBest Trade Show Coordinator	to contact you with a quote or information?				

If you are faxing this form, please print a copy, complete the requested information, and then fax to 479.785.8701.

If you are completing electronically, you can either print and fax your request or click on the submit button to send your request to one of our Trade Show specialists.

ArcBest • Trade Show Shipping • P.O. Box 10048 • Fort Smith, AR 72917-0048



### TRADE CENTER Exhibitor Services 2025 Royal Plaza Trade Center

(Royal Plaza Use Only)

Mail to: 181 Boston Post Road West Marlborough, MA 01752			Date: Ck #/CC	\$ By	
Fax: (508) 303-1709 email: jbellemer@r	plazahotels.com		en, ee		
EXHIBITOR INFO: (Please Print or Type) EVEN	T:	Boo	th#		
Company:		Date of Event:			
Address:	City, State	, Zip:		_	
Representative at Show:					
Telephone:		Fax:		_	
General Information:  1. All orders with payment must be received after this time will be so			ning to insure the a	ndvance price.	
2. All Charges must be paid in full by eith payment will be accepted as long as the without payment will not be processed. I prices are subject to change without not	credit card authoriza Make checks payabl	tion is completely filled	out. On site orders	s will be subject to the	e floor price listed below. Orders receive
3. All questions on billing need to be sett the Trade Center Office at (508)-460-070		ening. <b>Credits will not b</b>	e given for service	es that are set up and	<b>not used.</b> Please direct all questions to
4. If a receipt is needed, your onsite floo	or rep can get a hard	copy at the show. Due	to volume of elec	trical we process, we	do not email receipts.
Credit Card Authorization: Charge to MC	/VISA AMEX DISCO	VER .			
CC#		Exp. Date		Sec Code (on Bad	ck)
Name on Card:					
(as it appears) (Please Print)		(Signature)			
Total A	mount Due: \$				
Please note: We do not call for cre		s. We offer 3 methods ease use the one you			the show to receive any advanced
51 · · · · · · ·	, 0,,	,			
<u>Electrical Services:</u>	Quanity	Advance Price	Floor Price (*)		
120 volt to 1000 watts	Quanty	\$ 98.00	\$138.00		
120 volt to 2000 watts		\$ 108.00 \$148.0			
208 volt, 1ph, Nema L6-20		\$ Call for Quotes	1 Month in Adv	ance	
208 volt, 3ph, Nema L15-20		\$ Call for Quotes	1 Months in Ad	vance	
Special Electrical Call 1 Month In advance	e (over 20amps or a	direct connection)	C	luoted by Royal Plaza	
Electrical service is 60 cycle. 208 volt is a twist Operations Office to make special arrangemen unless a diagram showing desired location is e not used. You must provide your own power	ts for an electrician. Ro nclosed. All electrical w	yal Plaza personnel will inst iring and equipment must c	all all services unless	otherwise noted. A singl	le outlet will be placed in center rear of booth
Wireless Internet Services: Access	to Wireless Internet wi	ll be available during the sl	how.		
Hard Wired Internet/Telephone Lin	es (limited lines a	re available):	_ \$175.00 per	line. Refunds will not	be given for services set up and not used.
Water & Drainage Services:			_		
1 hose from manifold to booth		Advanced Price \$175.00	Floor Price (*) \$250.00		
Fill Only:	Price: \$		_Quoted by Royal Pla	ıza	

Water service is available at the above charges with a hose for gravity drainage where available. When a pump is required for drainage the exhibitor s must supply the pump. Exhibitors need to provide all needed adapters and fittings, which are 5/8". Special Pricing is available for fill only applications, contact the Royal Plaza Operations Office for pricing. Water and Drainage is restricted to limited areas in the Trade Center, we require Immediate Notification if you require this service